

## **Veteran business leader, John Garrett, joins Pacific Crossing as Global Head of Sales**

*New sales leader to drive next phase of customer focused sales growth*

**San Francisco, U.S.A.: 14 July 2008** – Pacific Crossing Limited (PCL), the operator of the only independent, carrier neutral trans-Pacific cable system – PC-1, has appointed veteran business leader, John Garrett, as Global Head of Sales. With over 20 years of global management experience, Garrett will be responsible for leading the company's sales acceleration and to develop and capitalize on new market opportunities. He will be based in Tokyo, Japan and San Francisco, USA.

"John brings a wealth of telecommunications industry experience in all aspects of business management," says Mark Simpson, CEO of Pacific Crossing. "This rich experience provides a global perspective of market opportunities and business imperatives for the carrier market. John is well equipped to guide our global sales effort, anticipating emerging market opportunities, to provide benefit for our customers and PCL."

Prior to joining PCL, Garrett served as Chief Operating Officer/Country Manager for PACNET Services Japan (formerly Asia Netcom), where he managed a team of 60 people in Japan delivering network solutions to Fortune 1000 enterprise and carrier customers, achieving 2007 revenue growth that was 7 times the industry average.

During his 20-year career, he held numerous leadership positions, travelling between Asia, Japan and North America. Garrett holds a B.S. in Finance and Information Systems from the University of Colorado. He is fluent in Japanese and English.

Garrett will be leading a team responsible for growing the sale of trans-Pacific transport capacity and advanced network services, as well as develop new carrier partnerships to drive traffic over PC-1.

This announcement follows the appointment of Kurt Johnson as PCL's new CFO last week.

### **About Pacific Crossing Limited**

Pacific Crossing Limited (PCL) owns and operates the world's only independent, Trans-Pacific subsea network connecting the U.S. and Japan. The company's 21,000km PC-1 submarine cable system offers the highest reliability and the lowest latency across the Pacific. Supported by extensive backhaul into major U.S. and Japanese cities, PCL's infrastructure offers seamless interconnection to virtually every major international network operator for onward global access. The company delivers state-of-the-art capacity and managed network services at competitive prices to a growing customer base of carriers and Tier 1 network operators. The company is registered in Hamilton, Bermuda, with principal offices in San Francisco, CA and Dallas, Texas. For more information, please visit: [www.pc1.com](http://www.pc1.com)

Contact:  
Kathleen Carr  
kcarr@pc1.com